

	<i><b>Title</b></i>	<i><b>Author</b></i>
1	Live & Learn & Pass It On	Brown, Jr., H. Jackson
2	Chicken Soup & Other Yiddish Sayings	Schaffer, Peggy
3	How to be an Up Person in a Down World	
4	Getting to Yes, Negotiating Agreement Without Giving In	Fisher, Roger & William Ury
5	Making Time, Making Money	Davenport, Rita
6	No Bull Selling	Trisler, Hank
7	Selling to the Very Important Top Officer	Parinello, Anthony
8	Selling to the Very Important Top Officer	Parinello, Anthony
9	Tips & Traps When Buying a Home	Irwin, Robert
10	Starting Out, The Complete Homebuyer's Guide	Hymer, Diane
11	How to Buy the Home You Want	Eilers, Terry
12	10 Steps to Home Ownership	Glink, Ilyce R.
13	Working Woman's Communications Survival Guide	Sireess, Ruth Herrman
14	The Everything Homebuying Book	Rejnis, Ruth
15	The Unofficial Guide to Buying a Home	Perlis, Alan w/ Beth Bradley
16	The Complete Home Buyers Bible	Molloy, William J.
17	Time Management for Dummies	Mayer, Jeffrey J.
18	In Search of Excellence	Peters, Thomas & Robert H. Waterman, Jr.
19	Servant Leadership	Greenleaf, Robert K.
20	Mary Kay on People Management	Ash, Mary Kay
21	The Leader in You	Carnegie, Dale
22	The Leader in You	Carnegie, Dale
23	See You At The Top	Zigler, Zig
24	Zig Zigler's Secrets of Closing the Sale	Zigler, Zig
25	Swim with the Sharks, Without Being Eaten Alive	McKay, Harvey

	<i>Title</i>	<i>Author</i>
26	Women in Real Estate	Wilcox, David
27	Women in Real Estate	Wilcox, David
28	How to Master the Art of Selling	Hopkins, Tom
29	How to Master the Art of Selling	Hopkins, Tom
30	How to Master the Art of Selling	Hopkins, Tom
31	Self Profile: A Guide for Positive Interpersonal	
31	Communication	Rockhurst College Cont Ed Center
32	The Dynamics of Motivating Prospects to Buy	Rames, H.B.
33	The Real Estate Sales Grid: Dealing Effectively with the Human	Blake, Dr. Robert, Dr. Jane Srygley
33	Side of Selling Real Estate	Mouton, James May & Wanell May
34	The Official Guide to Success, vol 1	Hopkins, Tom
35	Indianapolis	Caldwell, Howard
36	The Assertive Advantage	Bower, Sharon Anthony
37	Zapp! The Lightning of Empowerment	Byham, William C. w/ Jeff Cox
38	A Higher Standard of Leadership, Lessons from the Life of Gandhi	Nair, Keshavan
39	The Super Managers	Heller, Robert
40	The One Minute Manager	Blanchard, Kenneth & Spencer Johnson
41	Putting the One Minute Manager to Work	Blanchard, Kenneth & Robert Lorber
42	The Managers Success Forms	DeLuca, Rick
43	July 1992 Training-Closing Techniques	Copeland, Larry
44	July 1992 Training-Buyer Presentation	McDonald, Susan
45	July 1992 Training-Negotiating	Tanselle, Jerry
46	July 1992 Training-New Homes Division: Purpose, Working w/a Builder	Jackson, Jim
47	July 1992 Training-Seeking Opportunities/	
47	Canvassing Around Sold & New Listings	Wilcox, David

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48	July 1992 Training-Condominiums	Ayer, Ron
49	Sep 1992 Training-Overcoming Objections	Jackson, Jim
50	July 1992 Training-Appraisal; Who, Why & What to Do About a Low Appraisal	Roggie, S.
51	Sep 1992 Training-Closing Techniques	Lewis, Gary
52	S.R.E.A. "What's It Worth?"	
53	"High Tech" Listing Presentations	FCT
54	Listing Presentations	FCT
55	Buyers Presentations	FCT
56	Agent Techniques for Listing a Home	Goff, Dave
57	Agent Techniques for Listing a Home	Stewart, John
58	Agent Techniques for Listing a Home	Billman, Dale
59	Agent Techniques for Listing a Home	Lonnemann, Joan
60	Agent Techniques for Listing a Home	Trager, Lyndel
61	Agent Techniques for Listing a Home	Kerns, Kent
62	Frank Basile	FCT
63	Frank Basile	FCT
64	Prospecting the Board Room	Litten, Jim
65	Your Blueprint for Success	
66	Staking Your Claim	Lewis, Gary & Joe McDonald
67	Staking Your Claim	Lewis, Gary & Joe McDonald
68	Agent Techniques for Listing a Home	Stewart, John
69	Agent Techniques for Listing a Home	Trager, Lyndel
70	Agent Techniques for Listing a Home	Ember, Donna
71	Upping the Stakes	FCT
72	How to Work Your Way Out of a Slump in 90 Days	Jessee, David

	<i>Title</i>	<i>Author</i>
73	Digging in Your Own Backyard	Hawkins, Tucker
74	Journey Towards Greatness	Flint, Richard
75	A Case of Anti-Trust: What Happened to Harry?	
76	It's Your Move-A video guide to the Homebuying Experience	
77	How to Select a Real Estate Agent	Knox, David
78	8 Steps to Buying a Home	Knox, David
79	Danger! Radon	Flatow, Ira
80	House Hunting	Knox, David
81	Dress Your House for Success	
82	Buying A Home	Willis, Rick
83	Getting Transferred	Barrett, Bill
84	Making the Most of Your Home	Barrett, Bill
85	How to Sell Your Home	Barrett, Bill
86	From Tenant to Homeowner	Barrett, Bill
87	How to Buy a Home	Barrett, Bill
88	24 Techniques for Closing the Sale	Tracy, Brian
89	How to Master Your Time	Tracy, Brian
90	Advanced Selling Techniques	Tracy, Brian
91	The Psychology of Selling	Tracy, Brian
92	Survivor Sales Skills Training	Zeller, Dirk
93	Real Estate Champions Objection Handling	Zeller, Dirk
94	Real Estate Champions Objection Handling	Zeller, Dirk
95	The Champions Summit Event 2001	Zeller, Dirk
96	The Five Steps to Having Your Best Year Ever	Zeller, Dirk
97	Success Building - Sales System Manual	Zeller, Dirk

	<i><b>Title</b></i>	<i><b>Author</b></i>
98	The Feminine Force in Real Estate	Sanford Systems
99	How to Write an Effective Business Plan	Christine Doyle Seminars
100	Real Life Systems Business Mgmt Systems	Doyle, Christine
101	Profitably Outrageous Service	Doyle, Christine
102	Danny's Farmers Almanac	Kennedy, Danielle
103	#9 Capturing & Qualifying Clients	Kennedy, Danielle
104	#10 Showing Property with Pizazz	Kennedy, Danielle
105	#11 Closing Golden Nuggets	Kennedy, Danielle
106	#12 Negotiating the Toughies	Kennedy, Danielle
107	#13 Time Planning Professionally Part 1	Kennedy, Danielle
108	#14 Time Planning Professionally Part 2	Kennedy, Danielle
109	#15 Time Planning Personally	Kennedy, Danielle
110	#17 Goals	Kennedy, Danielle
111	#18 Break Loose & Start Living	Kennedy, Danielle
112	#15 Time Planning Personally	Kennedy, Danielle
113	Preparing Your Home to Sell	Knox, David
114	Pricing Your Home to Sell	Knox, David
115	Selling "By Owner"	Knox, David
116	8 Steps to Buying a Home	Knox, David
117	How to Negotiate in Tough Situations	Knox, David
118	How to Negotiate in Tough Situations	Knox, David
119	#1 Introduction to Prospecting/Questioning & Motivation	Knox, David
120	#2 Telephone & Referral Prospecting	Knox, David
121	#3 Open Houses	Knox, David
122	#4 For Sale By Owners	Knox, David

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123	#5 Expired Listings	Knox, David
124	#6 Seller Counseling	Knox, David
125	#7 Listing Presentation/Closing the Seller	Knox, David
126	#8 Managing Resistance/Commission Obj.	Knox, David
127	#9 Pricing Presentation	Knox, David
128	#10 Buyer Counseling	Knox, David
129	#11 Showing Homes/Closing the Buyer	Knox, David
130	#4 For Sale By Owners	Knox, David
131	#8 Managing Resistance/Commission Obj.	Knox, David
132	#8 Managing Resistance/Commission Obj.	Knox, David
133	#9 Pricing Presentation	Knox, David
134	How to Generate 50% More Listings, Sales & Closed Escrows	Anderson, Stephen W.
135	The Subconscious Aspects of Persuasion	Davies, Bob
136	The Power to Achieve	Davies, Bob
137	Unlimited Power	Robbins, Anthony
138	The Psychology of Winning	Waitley, Denis
139	The Psychology of Winning	Waitley, Denis
140	The Excellence Challenge	Peters, Tom
141	Success & the Self Image	Ziglar, Zig
142	See You At The Top	Ziglar, Zig
143	The Complete Recruiting New Associates System	Bill Barrett Seminars
144	Recruiting for Profit	Barrett, Bill
145	Recruiting for Profit	Barrett, Bill
146	Managing for Profit	Barrett, Bill
147	The Complete "Managing for Profit" System	Barrett, Bill

	<i>Title</i>	<i>Author</i>
148	Successful Office Management	DeLuca, Rick
149	Successful Office Management	DeLuca, Rick
150	Management - What Millon Dollar Producers Have to Say	Baird, Dr. Clifford
151	The Complete Managing for Profit System	Barrett, Bill
152	The Complete Motivation/Retention System	Barrett, Bill
153	The Complete System of Experts on Recruiting	Barrett, Bill
154	The Complete Sales Meeting System	Barrett, Bill
155	#1 Solving the Management Puzzle	Tom Hopkins on Management
156	#2 Salespeople, Knowing & Understanding Them	Tom Hopkins on Management
157	#3 Effective Recruiting Strategies	Tom Hopkins on Management
158	#4 The Interview	Tom Hopkins on Management
159	#5 Powerful Training Techniques	Tom Hopkins on Management
160	#6 Motivation & Counseling	Tom Hopkins on Management
161	#7 Termination	Tom Hopkins on Management
162	Interactive Office Meeting Video Series	Wickman, Floyd
163	America's Top Managers Learn Management	
163	Ideas from the Best	DeLuca, Rick
164	Insight Managzines & Tapes	
165	The Mentor Series - Model 5 Presenting & Negotiating the Agreement	Knox, David
166	The Mentor Series - Model 4 Obtaining the Buying Decision	Knox, David
167	The Mentor Series - Model 3 Pricing Presentation	Knox, David
168	The Mentor Series - Model 4 Obtaining the Buying Decision	Knox, David
169	The Mentor Series - Model 5 Presenting & Negotiating the Agreement	Knox, David
170	Four Weeks to Success, Video 1	DeLuca, Rick
171	Business Planning Made Easy	DeLuca, Rick

	<i>Title</i>	<i>Author</i>
172	Four Weeks to Success! (2 sets/4 tapes)	DeLuca, Rick
173	Complete List/Sell System	DeLuca, Rick
174	Four Weeks to Success!-Workbook/Training Guide	DeLuca, Rick
175	Four Weeks to Success!-Workbook/Training Guide	DeLuca, Rick
176	Four Weeks to Success!-Workbook/Training Guide	DeLuca, Rick
177	Four Weeks to Success! (2 sets/4 tapes)	DeLuca, Rick
178	The Secrets of the Super Successful...Masterminding (2)	Hansen, Mark Victor
179	Unlimited Riches	Hansen, Mark Victor
180	Visualizing is Realizing	Hansen, Mark Victor
181	Chicken Soup for the Soul	Canfield, Jack & Mark Victor Hansen
182	How to Balance Your Life	McBride, Dan
183	The Art of Prospecting	Willis, Rick
184	The Difference that Makes the Difference,	Ed Hatch Seminars
184	Firing, Hiring, Training an Effective Personal Assistant	
185	The Difference that Makes the Difference,	Ed Hatch Seminars
185	Firing, Hiring, Training an Effective Personal Assistant	
186	Real Estate Selling	Butcher, Roger
187	Real Estate Telephone Prospecting	Butcher, Roger
188	This is Your Life, Not a Dress Rehearsal!	Cates, Stephen
189	The Secrets of the Super Successful...Masterminding (2)	Hansen, Mark Victor
190	Creative Systems for Stardom	Bain, Del
191	Making Telephoning Fun & Easy/Making Prospecting Fun	Gee Roy Productions
192	Incoming Call Controller	F.C. Tucker
193	Your First Year in Real Estate	Zeller, Dirk
194	Awaken the Giant Within	Robbins, Anthony

	<i>Title</i>	<i>Author</i>
195	The Sky is not the Limit...You Are!	Davies, Bob
196	Healthy Living	Davies, Bob
197	Listing Presentations	F.C. Tucker
198	Agent Techniques for Listing a Home	F.C. Tucker
199	"High Tech" Listing Presentations	F.C. Tucker
200	Real Estate Rainmaker	Richard, Dan Gooder
201	Do Right!	Holtz, Lou
202	Invincible Principles; Essential Tools for Life Mastery	Poscente, Vince
203	The Psychology of Achievement	Tracy, Brian
204	Your First Year in Real Estate	Zeller, Dirk
205	Your First Year in Real Estate	Zeller, Dirk
206	Your First Year in Real Estate	Zeller, Dirk
207	Living in Excellence, Achieve the Success You Thought You'd Never Find	Wilson, Pat
208	The Power of Clarity	Tracy, Brian
209	The Psychology of Achievement	Tracy, Brian
210	Your Life Can Be Perfect	Barrett, Bill
211	#5 Expired Listings	Knox, David
212	How to Price Your Home So It Sells...For Top Dollar!	Schwarz, Barb
213	The Complete Listing & Pricing Audio Tapes System	Barrett, Bill
214	Preparing Your Home to Sell	Knox, David
215	Pricing Your Home to Sell	Knox, David
216	Preparing for the Buyer's Edge	
217	Selling "By Owner"	Knox, David
218	Selling "By Owner"	Knox, David
219	Expired Listing	Knox, David

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220	Expired Listing	Knox, David
221	#12 Presenting & Negotiating Purchase Agreements	Knox, David
222	The Real Estate Professionals Lifetime Investment Strategy	Sanford Systems
223	Listen Up, Leader!	Cottrell, David
224	Listen Up, Leader!	Cottrell, David
225	Listen Up, Leader!	Cottrell, David
226	Listen Up, Leader!	Cottrell, David
227	Expired Listings-July '92 Training	Copeland, Larry
228	"It's Time to Change"	Baird, Dr. Clifford
229	F.C. Tucker Library of Letters	F.C. Tucker
230	Pricing Your Home to Sell	Knox, David
231	The Psychology of Achievement	Tracy, Brian
232	Pricing Your Home to Sell	Knox, David
233	The 7 Habits of Highly Successful People	Covey, Stephan R.
234	The Kennedy Clinic for Real Estate Professionals	Kennedy, Danielle
235	Real Estate Champions Objection Handling	Zeller, Dirk
236	Master Your Listing Presentation	Knox, David
237	Prospecting Strike Zones	Wilcox, David & Kurt Spoerle
238	The Dilbert Principle	Adams, Scott
239	The Power of 5	Bloomfield, Harold & Robert Cooper
240	How to List & Sell Real Estate in the 21st Century	Kennedy, Danielle
241	How to List & Sell Real Estate in the 21st Century	Kennedy, Danielle
242	How About a Career in Real Estate	Cross, Carla
243	Let's Get Real or Let's Not Play	Khalsa, Mahan
244	Franklin Covey Style Guide	Covey, Stephan R.

	<i>Title</i>	<i>Author</i>
245	Human Resources Management in Real Estate	Bonner, Jr, John T.
246	Recruit & Retain the Best	Gilreath, Jim
247	Consulting Candidates Successfully	Woodruff Group
248	Floyd Wickman's Rapid Fire Recruiting System	Wickman, Floyd
249	The Complete Recruiting New Associates System	Barrett, Bill
250	The Complete Reruiting Experienced Associates System	Barrett, Bill
251	How to Negotiate in Tough Situations	Knox, David
252	8 Steps to Buying a Home	Knox, David
253	Preparing Your Home to Sell	Knox, David
254	Expired Listings-July '92 Training	Knox, David
255	Selling "By Owner"	Knox, David
256	Pricing Your Home to Sell	Knox, David
257	List Fast Workbook	Kennedy, Danielle
258	Support Materials-Mentor Series II	Knox, David
259	The Mentor Series II #1 Intro to Prospecting/Questioning & Motivation - DVD	Knox, David
260	The Mentor Series II #2 Telephone & Referral Prospecting - DVD	Knox, David
261	The Mentor Series II #3 Open Houses - DVD	Knox, David
262	The Mentor Series II #4 For Sale By Owners - DVD	Knox, David
263	The Mentor Series II #5 Expired Listings - DVD	Knox, David
264	The Mentor Series II #6 Seller Counseling - DVD	Knox, David
265	The Mentor Series II #7 Listing Presentation/Closing the Seller - DVD	Knox, David
266	The Mentor Series II #8 Managing Resistance/Commission Obj. - DVD	Knox, David
267	The Mentor Series II #9 Pricing Presentation - DVD	Knox, David
268	The Mentor Series II #10 Buyer Counseling - DVD	Knox, David
269	The Mentor Series II #11 Showing Homes/Closing the Buyer -DVD	Knox, David

	<i>Title</i>	<i>Author</i>
270	The Mentor Series II #12 Presenting & Negotiating Purchase Agreements - DVD	Knox, David
271	Star Power Principles of Teleprospecting	Brinton, Howard & Jim Good
272	The Mentor Series II Leader Guide	Knox, David
273	The Rich Realtor, The Healthy, Wealthy & Wise Path to Success	Remley, Jim
274	20 Techniques for Converting Buyers & Sellers	Knox, David
275	How to Negotiate in Tough Situations	Knox, David
276	Expired Listing	Knox, David
277	Get the Listing...Priced Right	Knox, David
278	Master Your Listing Presentation	Knox, David
279	How to Select a Real Estate Agent	Knox, David
280	Star Power - Your Scripts for Success	Brinton, Howard
281	Star Power - Your Scripts for Success	Brinton, Howard
282	Listing Presentations	F.C. Tucker
283	"High Tech" Listing Presentations	F.C. Tucker
284	Buyers Presentations	F.C. Tucker
285	The Selling Advantage Newsletters	
286	The Rich Realtor, The Healthy, Wealthy & Wise Path to Success	Remley, Jim
287	Dare to Be There: Power Prospecting, Part 1 Intro, Referrals, FSBO's	Knox, David
288	How to List as Fast as You Can	Kennedy, Danielle
289	How to Sell as Fast as You Can	Kennedy, Danielle
290	Grow a Seven Figure Business	Kennedy, Danielle
291	Power Precepts to Multiply Sales	Kennedy, Danielle
292	Selling the Danielle Kennedy Way	Kennedy, Danielle
293	List, Sell & Act Fast Video System (Tapes 1A-3)	Kennedy, Danielle
294	List, Sell & Act Fast Video System (Tapes 4-7)	Kennedy, Danielle

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295	List, Sell & Act Fast Video System (Tapes 8-11)	Kennedy, Danielle
296	List, Sell & Act Fast Video System (Tapes 12-15)	Kennedy, Danielle
297	Networking Your Way to Success	Sukenick, Ron
298	Investigative Selling	Periu, Omar
299	How to Become A Power Agent in Real Estate	Davis, Daryl
300	2005 Book of Lists	IBJ
301	Star of the Month Club, Volume II (12 cassettes)	Brinton, Howard
302	Star of the Month Club, Volume III (12 cassettes)	Brinton, Howard
303	Star of the Month Club, Volume IV (11 cassettes)	Brinton, Howard
304	Star of the Month Club, Volume V (12 cassettes)	Brinton, Howard
305	Star of the Month Club (12 cassettes)	Brinton, Howard
306	The Listing Master	Himmah, Gael
307	Role Playing: A Real Estate Training Tool	McIntyre, Alice
308	How to Master the Art of Listing Real Estate	Hopkins, Tom
309	Selling is Simple (but not easy)	Herman, Fred
310	How to Master the Art of Selling Real Estate	Hopkins, Tom
311	Personal Promotion	Beson, Dave
312	The Universal Laws of Success & Achievement (8 cassettes)	Tracy, Brian
313	How to Make Direct Response Marketing Work for You (2 tapes)	Brinton, Howard & Mark McKee
314	Hope with a Plan (1 tape)	Brinton, Howard & Craig Proctor
315	Star Power-Top Buyer agent Success Secrets Revealed (1 tape)	Brinton, Howard
316	Star Power-Top Team Member Success Secrets Revealed (2 tapes)	Brinton, Howard
317	Time for Assistants? (6 tapes)	Brinton, Howard
318	Balanced Living, Business-Personal (6 tapes)	Brinton, Howard & Frederick Grosse
319	Taking Charge of Your Tomorrow (6 tapes)	Brinton, Howard

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320	Clearing the Buyer Agency Maze (6 tapes)	Brinton, Howard
321	Star Power-Your Scripts for Success (12 tapes)	Brinton, Howard
322	F.C. Tucker Library of Letters	
323	Star Power-Just for the Two of You, Aspen, CO (15 tapes)	Brinton, Howard
324	Star Power-Marketing & Effectiveness: A Little Makeup Goes a Long Way	Brinton, Howard (12 tapes)
325	Star Power-Best of Orlando, July 25-28, 2001 (22 tapes)	Brinton, Howard
326	Star Power-Best of San Diego, 2000 Annual Conference (22 tapes)	Brinton, Howard
327	Star Power-Principles of Teleprospecting	Brinton, Howard & Jim Good
328	Star Power-Best of Orlando, 2001 Annual Conf, Gen. Session (4 tapes)	Brinton, Howard
329	Star Power-Best of San Diego, 2000 Annual Conf, Gen Session (3 tapes)	Brinton, Howard
330	Star Power-FSBO, Campaigns That Work! (1 DVD)	Brinton, Howard
331	Star Power & You! Reaching Your Personal Best, Vol 1	Brinton, Howard
332	Star Power & You! Reaching Your Personal Best, Vol 2	Brinton, Howard
333	Star Power-The Inside Scoop (2 tapes)	Brinton, Howard
334	Star Power-Down Markets: First Aid Kit (2 tapes)	Brinton, Howard
335	Star Power-Agents in Action! Phase 1-The Buyer Counseling Interview	Brinton, Howard (1 vhs tape)
336	Star Power-Agents in Action! Phase 1-Handling Multiple Offers	Brinton, Howard (1 vhs tape)
337	Star Power-Agents in Action! Phase 1-The Listing Presentation	Brinton, Howard (1 vhs tape)
338	Star Power-Agents in Action! Vol 4, Sell the Experience-Listing Systems	Brinton, Howard (1 vhs tape)
339	Walter Sanford's Top 375 Letters	Sandford Systems & Strategies
340	Pricing Your Home to Sell	Knox, David
341	Pricing to Sell	Wills, Rick
342	50+ Ways to Double Your Production - Part 1	Stewart, Steve Seminars (6 tapes & booklet)
343	50+ Ways to Double Your Production - Part 2	Stewart, Steve Seminars (6 tapes & booklet)
344	What to Say to Buyers	Stewart, Steve Seminars (6 tapes & booklet)

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345	What to Say to Sellers	Stewart, Steve Seminars (6 tapes & booklet)
346	Real Estate Book of Letters	Stewart, Steve Seminars (1 tape, 2 floppy &
347	Dare to Be There: Power Prospecting, Part 1 Intro, Referrals, FSBO's	Knox, David (Real Estate Live #001-1DVD)
348	Presenting the CMA - Real Estate Live #002 (1 DVD & 1 CD)	Knox, David
349	Seller Counseling:What Sellers won't tell you...unless you ask -RE Live #003	Knox, David (1 DVD & 1 CD)
350	Dare to Be There: Power Prospecting, Part 1 Intro, Referrals, FSBO's	Knox, David (Real Estate Live #001-1DVD)
351	Listing Presentations: Structuring Your Market Plan- RE Live #004	Knox, David (1 DVD & 1 CD)
352	Good to Great	Collins, Jim
353	Recruit & Retain the Best	Gilreath, Jim
354	Listing Presentations: Structuring Your Market Plan- RE Live #004	Knox, David (1 DVD & 1 CD)
355	Pricing Your Home to Sell - DVD	Knox, David
356	Expired Listing - DVD	Knox, David
357	Preparing Your Home to Sell - DVD	Knox, David
358	Selling "By Owner" - DVD	Knox, David
359	8 Steps to Buying a Home - DVD	Knox, David
360	Support Materials-Mentor Series II - DVD	Knox, David
361	The Mentor Series II #1 Intro to Prospecting/Questioning & Motivation - DVD	Knox, David
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365	The Mentor Series II #5 Expired Listings - DVD	Knox, David
366	The Mentor Series II #6 Seller Counseling - DVD	Knox, David
367	The Mentor Series II #7 Listing Presentation/Closing the Seller - DVD	Knox, David
368	The Mentor Series II #8 Managing Resistance/Commission Obj. - DVD	Knox, David
369	The Mentor Series II #9 Pricing Presentation - DVD	Knox, David

	<i>Title</i>	<i>Author</i>
370	The Mentor Series II #10 Buyer Counseling - DVD	Knox, David
371	The Mentor Series II #11 Showing Homes/Closing the Buyer -DVD	Knox, David
372	The Mentor Series II #12 Presenting & Negotiating Purchase Agreements - DVD	Knox, David
373	The Mentor Serier II-Leader Guide	
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	Apr 1999 - Sandra Nickel	
	Feb 1999 - Mary & Joe Charters	
	Nov 1999 - Sue Frye	
	Jul 1998 - Bruce Larson	
	1993 - Cathie Harney	
	Aug 1999 - John Bendall	
	Oct 1997 - Hal Erickson	
	1996 - John Cotton, Jr., Dale Dawson, Art & Anna Kleimer	
	1992 - Chip Neumann	
	Jan 1999 - Dale Schaechterle	
	Oct 1998 - Fred & Lorraine Leonard	
	1990 - Judy Henke	
	1990 - Rosemary Voss-Jones	
	1990 - Walter Frey	
	Jun 1999 - Mike & Marika Gustus	
	Jan 2000 - Eric & Ann Anderson	
	Feb 2000 - Debbie Heldoorn	

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	Mar 1998 - Patrick Stracuzzi	
	Jun 1998 - Dan & Julie Maelton	
	1992 - Gee Dunsten	
	The Secret of Staying Motivated	Ziglar, Zig
	Referral Network - 5/28/98	Teter, John
	Complimentary Bonus Tape 1995	Brinton, Howard
	Complimentary Bonus Tape 1994	Brinton, Howard & Fred Grosse
	Highlights of Taxpayer Relief Act of 1997	Bird, Chris & Howard Brinton
	The Psychology of Call Reluctance	Behavioral Science Research
	Protecting Your Commissions - Tape 1	Wickman, Floyd
	I'm Selling Mine, Who's Selling Yours (tape 1 & 2)	Bryant, Mitzie
	Diagnosing Buyers & Sellers (tape 3 & 4)	Bryant, Mitzie
	How to Outperform Yourself Totally!	Hansen, Mark Victor
	Secrets of the Internet Part 1 & 2	Barrett, Bill
	Real Estate in the 3rd Millennium	Barrett, Bill
	Technology Made Easy	Barrett, Bill
	Exemplary Service Plus	Barrett, Bill
	Secrets of a Six Figure Income - tape 1	DeLuca, Rick
	Secrets of a Six Figure Income - tape 2	DeLuca, Rick
	How to List a Home Every Day!	DeLuca, Rick
	Business Planning Made Easy - tape 4	DeLuca, Rick
	Bonus Interview-Star of the Month Interviews	Brinton, Howard
	1997 - Roy Claytor & Arlene Stewart	